# Session II: Rubrics +

# LANL Foundation Grantees 2022 Evaluation Institute

UNM Evaluation Lab Team February 10, 2022





### Zoom hacks

- Please rename yourself, adding your organization
- Try speaker view it makes Zoom less distracting

### For help using Zoom



Caitlyn Moppert

Logistics

Have a question for the presenter? Type "Q" in the chat.

**Have Zoom questions?**Send a private chat to Caitlyn Moppert



### Welcome Back!

**Chama Valley Arts Foundation** 

**Environmental Education of New Mexico** 

Española Public Schools - Healthcare Career Pathways Project

**Explora** 

LANL Math and Science Academy

New Mexico Immigrant Law Center

Pajarito Environmental Education Center

Peñasco ISD - Career Pathways

Pueblo of Tesuque

Questa Farmer's Market / Localogy

Santa Fe Public Schools Language and Culture
Department

Santa Fe Public Schools - Native American Student Services

Santa Fe Outdoor Education Collaborative, Watershed Association

SEL4NM: Social-Emotional Learning

Teach for America

Youth Works, Inc

### Thank you, LANL Foundation!



### The Institute

Institute Sessions 2<sup>nd</sup> Thursdays, 1:00-3:00 PM

ECHO Learning Community 3<sup>rd</sup> Tuesdays,9:00-10:30 AM

January 13 (1-5pm)	Institute orientation, Logic models			
February 10	Measuring what matters*	February 15	Theories of Change	
March 10	Focusing the evaluation	March 15	Surveys	
April 14	Data collection options	April 19	Interactive Focus Groups	
May 12	Embedding	May 17	Community-Based Participatory Evaluation	
June	1-on-1 Consultations	June 21	Coding	
		July	BREAK	
			Community Data	
		September 20	Visualizing Data	
October/November	Presentations/graduation	October 18	Excel: Pre-Post Reporting	
Time and date TBA		November 15	Excel: Advanced Topic	
*including the seemingly intangible		December	BREAK	

### **Facilitators**



Camille Velarde



Claudia
Diaz Fuentes



Melissa Binder



Ranjana Damle

### ECHO Learning Community Director



Charla Orozco

# Evaluation Lab ECHO Online Learning Community 3<sup>rd</sup> Tuesdays, 9-10:30am



Everybody learning, everybody teaching

- You will all be added to the listsery
- Organizations share evaluation work in progress, get peer feedback
- Didactics on a variety of evaluation topics
- Sessions are recorded

### Ongoing

#### **Organization Mission Time:**

- On your own time
- 1½ to 2 hours per month

#### Share evaluation work in ONE ECHO session

• Prep with Charla, who directs the ECHO Learning Community

#### Consult with facilitators in between sessions



### Feb 10 – Rubrics +

1:00-1:15 PM ECHO learning community, today's work (all)

1:15-1:45 PM Logic model shares & discussions (small groups)

1:45-1:55 PM BREAK

1:55-2:10 PM RUBRICS (all)

2:10-2:30 PM Practice rubric (on your own)

2:30-2:50 PM Rubric questions (small groups)

2:50-3:00 PM Debrief / Survey

Blue = plenary

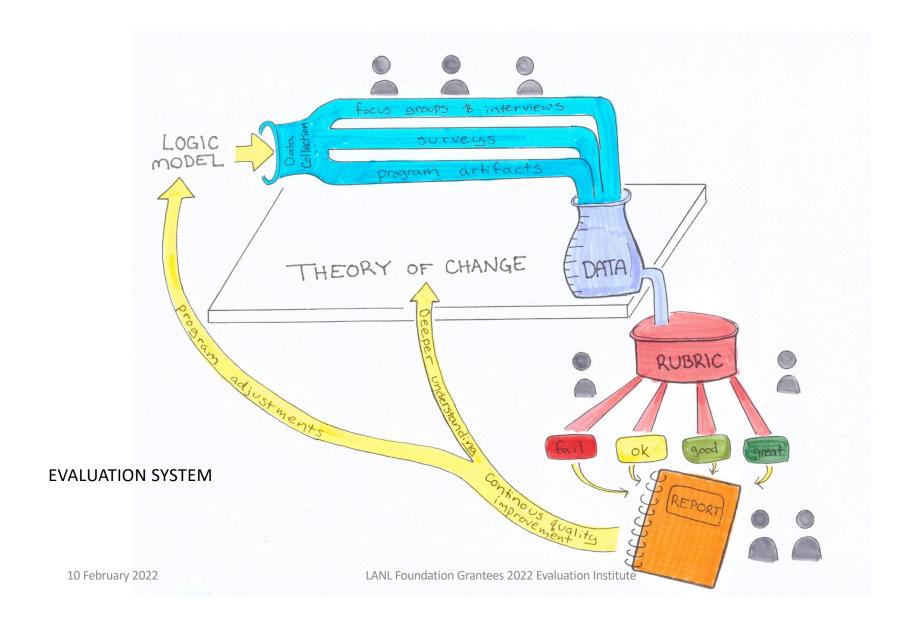
Purple = small groups

Green = take a break

Orange = work on your own

### Questions?

## Rubrics



### Rubric: Definition

"A matrix that identifies criteria for success and describes levels of performance in relation to those criteria along a spectrum from poor to excellent."

"Written descriptions of what success looks like."

\* David Grant. 2015. The Social Profit Handbook: The Essential Guide to Setting Goals, Assessing Outcomes, and Achieving Success for Mission-Driven Organizations. (White River Junction, VT: Chelsea Green Publishing: p.45.)

#### 92 THE SOCIAL PROFIT HANDBOOK

#### Rubric 7.7: Dodge Foundation Site Visit Rubric Quality of Visit and Conversation

#### Poor, Unacceptable

#### Program officer:

- Conveys aura of mystery about what we do and how we do it.
- Asks questions they have already answered in the proposal.
- Lets frustrations come out when things are not going well with the organization.
- Takes no notes and leaves the visit with no specific information.
- · Takes a cell phone call in the middle of the visit.
- + Loses sight of grantor/grantee relationship.

#### 2 Okay, Acceptable

#### Program officer:

- Goes to them, at their convenience, on time, with appropriate attire.
- Has informed conversation about the proposal and lets them know when they will hear from us.
- Asks if they have any questions for us.

#### Our Standard: Respect for Grantees

#### Our Goal: Exceeding the Standard

#### Program officer:

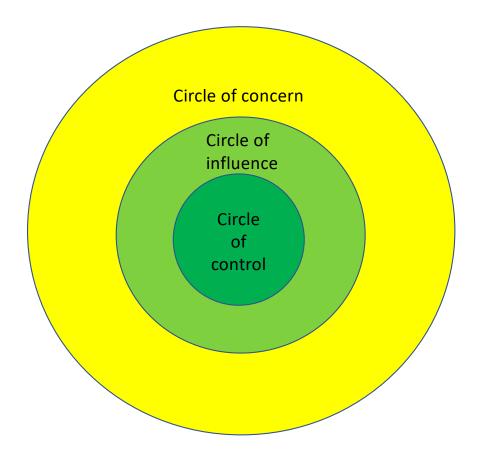
- Places the visit in a context: The past relationship is known and valued.
- Asks the right questions of the right people; knows who does what and who thinks about what.
- Is aware of life-cycle issues, does not have the same conversation year after year.
- Is clear about the process: when things happen, how many groups are being considered, when and how grantee can still communicate with us, etc.
- · Recognizes the value of grantee's time.
- Expresses appreciation for grantee's work, regardless of outcome of specific grant proposal.
- Takes notes sufficient enough to inform the write-up, but not so much as to not be fully present in the conversation. (Wait a minute. That's great. I need to write that down.)
- Clearly maintains the balance between the social and the professional.
- \*- Gives even more time to groups likely to be declined, so they know they have been heard.

#### Program officer:

- Intervenes and significantly changes the conversation for the better by getting to important things that need to be said.
- Acts as a resource, or consultant; connects group to others in a helpful way; helps brainstorm about the future in a productive way.
- Notes impressions and body language, asks What are they trying to convey to me?

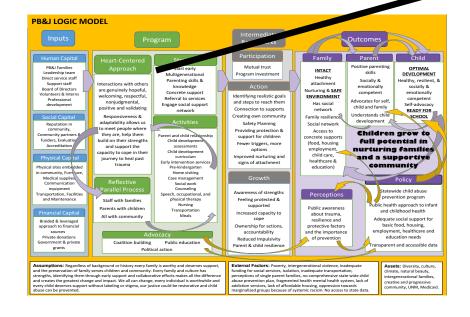
### Why?

- 1. As a core practice, rubrics get everyone on the same page, with a shared idea—and specific description—of success
- 2. A rubric gives you a way to measure anything and everything
- 3. It allows you to develop what is in your circle of influence



Circle of Concern concept adapted from Steven Covey, 7 Habits of Highly Effective People

### Step 1: Choose an output or outcome or value



#### **Heart-Centered Approach**

Interactions with clients are genuinely hopeful, welcoming, respectful, nonjudgmental, positive and validating

Responsiveness & adaptability allows us to meet people where they are, help them build on their strengths and support the capacity to cope in their journey to heal past trauma

### Step 2: Name your levels of success

Level 1		Level 2		Level 3		Level 4
Emerging	<b>→</b>	Developing	<b>→</b>	Achieving	<b>→</b>	Extending
Novice	<b>→</b>	Apprentice	<b>→</b>	Master	<b>→</b>	Expert
Whack	<b>→</b>	Chill	<b>→</b>	Lit	<b>→</b>	Fire
Failed	<b>→</b>	Survived	<b>→</b>	Succeeded	<b>→</b>	Thrived
Below standard	<b>→</b>	Developing	<b>→</b>	At standard	<b>→</b>	Above standard
Not happening at all	<b>→</b>	Happening a little	<b>→</b>	Happening pretty darn good	<b>→</b>	Awesomely happening

### Step 3: Describe levels 1-3, based on experience

- Level 1 is the worst possible scenario you have seen or worry that could happen
- Level 3 should be the best you have seen in your organization

## Step 4: Aspire!

- Level 4 is what going beyond the best you have seen
- Aspirational



#### Heart-Centered Approach: Non-judgment Rubric

	Weak	Developing	Achieving	Exemplary
Staff Behaviors	<ul> <li>Judging people by their past, treating them as if they are the same person</li> <li>Refusing to work with family due to family dynamics</li> <li>Educating others in a way that makes them feel stupid</li> </ul>	<ul> <li>Using client's past to make assumptions about their current situation</li> <li>Making some efforts to get to know the client</li> <li>Educating them in a way that may lead to self-doubt</li> </ul>	<ul> <li>Doesn't hold client's past against them/doesn't look at the past</li> <li>Listening with empathy in an effort to get to know the client</li> <li>Educating them in a way that empowers the client</li> </ul>	<ul> <li>Sees client's past as a source of potential, or doesn't look at past files</li> <li>Listening with empathy, holding space and making clients feel truly cared for</li> <li>Educating the client in a way that helps them uncover their own strengths, thereby empowering them and building self-confidence</li> </ul>
Staff Reactions	<ul> <li>Being verbal about not wanting to be in the home</li> <li>Open expressions of disgust</li> <li>Being condescending to others</li> <li>Telling clients or staff they are terrible</li> </ul>	<ul> <li>Minimum engagement</li> <li>Some sympathy maybe</li> <li>Makes too many excuses</li> </ul>	<ul> <li>DV: No victim blaming</li> <li>Open to learning</li> <li>Praises efforts and hard work</li> <li>Discusses failures as part of progress</li> </ul>	<ul> <li>Creates a safe environment where clients can be themselves and honest</li> <li>Puts aside preconceived notions of someone regarding personal appearance</li> </ul>
nadastaff member says things like:	"You shouldn't have worn that today"  "You chose drugs over your kids"  "All drug users are the same"  "I don't want to be here because you just got out of prison"  "People don't change" ary 2022	"Do you think it's too hot/cold for that today?" "You picked up your house some, but it still needs lots of work."  LANL Foundation Grantees 2	"I like what you are wearing, where did you get it?" "022 Evaluation Institute	"You look amazing! I love how it brings out your eyes"

### Using rubrics

- A rubric gives you concrete, specific descriptions for levels of success Use rubrics to evaluate your outputs, outcomes, values
- Level 4 gives you something to strive for.

  Once you have described it, you will begin to figure out ways to achieve it

### Rubrics guide

http://evallab.unm.edu/fororganizations/lanl-foundationgrantees.html



#### RUBRICS

**Definition:** "A matrix that identifies criteria for success and describes levels of performance in relation to those criteria along a spectrum from poor to excellent." 1

Step 1: Pick one outcome to assess.

Step 2: Choose a descriptive label for each level of achievement towards that outcome. Here are some ideas to get you started:

Level 1	Level 2	Level 3	Level 4
Emerging	Developing	Achieving	Extending
Novice	Apprentice	Master	Expert
Failed	Survived	Succeeded	Thrived
Dormant	Activated	Energized	Leader
Beginning	Acceptable	Accomplished	Stellar
Below standard	Developing	At standard	Above standard
Not happening at all	Happening a little	Happening pretty darn good	Awesomely happening
Weak	Decent	Strong	Exemplary

Step 3: Describe levels 1-3, based on what you have actually seen. Level 1 is the worst possible scenario you have seen or worry that could happen. Level 3 should be the best you have seen in your organization to date.

Step 4: Describe Level 4, which is what going beyond the best you have seen would look like. This should be aspirational.

### Questions?

### Try it!

#### Start a rubric for **ONE** outcome, output or value

2:10-2:30 PM Practice rubric (on your own)

2:30-2:50 PM Rubric questions (small groups)

2:50-3:00 PM Debrief / Survey

Rubrics guide:

http://evallab.unm.edu/fororganizations/lanl-foundation-

grantees.html

### 2:50-3:00pm What's Next / Feedback

### What's next

### Between now and March 10

Org Mission Time: Work on a rubric!!!

#### February 15, 9:00-10:30 AM

- First ECHO Learning Community
- Theories of Change

#### March 10, 1:00-3:00 PM – Eval Institute #3

- Rubrics reprise
- Focusing the evaluation

### Feedback



Thank you!
See you Tuesday (at ECHO) and again on March 10!

https://www.surveymonkey.com/r/7S963KW